

INTERACTION WITH WORLD

I **INTROVERTS** often like working alone or in small groups, prefer a more deliberate pace, and like to focus on one task at a time.

E **EXTROVERTS** are energized by people, enjoy a variety of tasks, a quick pace, and are good at multitasking.

DECISION-MAKING

T **THINKERS** tend to make decisions using logical analysis, objectively weigh pros and cons, and value honesty, consistency, and fairness.

F **FEELERS** tend to be sensitive and cooperative, and decide based on their own personal values and how others will be affected by their actions.

ABSORPTION OF INFORMATION

S **SENSORS** are realistic people who like to focus on the facts and details, and apply common sense and past experience to come up with practical solutions to problems.

N **INTUITIVES** prefer to focus on possibilities and the big picture, easily see patterns, value innovation, and seek creative solutions to problems.

ORGANIZATION

J **JUDGERS** tend to be organized and prepared, like to make and stick to plans, and are comfortable following most rules.

P **PERCEIVERS** prefer to keep their options open, like to be able to act spontaneously, and like to be flexible with making plans.

ISTJ

Responsible, sincere, analytical, reserved, realistic, systematic. Hardworking and trustworthy with sound practical judgment.

ISFJ

Warm, considerate, gentle, responsible, pragmatic, thorough. Devoted caretakers who enjoy being helpful to others.

INFJ

Idealistic, organized, insightful, dependable, compassionate, gentle. Seek harmony and cooperation, enjoy intellectual stimulation.

INTJ

Innovative, independent, strategic, logical, reserved, insightful. Driven by their own original ideas to achieve improvements.

ISTP

Action-oriented, logical, analytical, spontaneous, reserved, independent. Enjoy adventure, skilled at understanding how mechanical things work.

ISFP

Gentle, sensitive, nurturing, helpful, flexible, realistic. Seek to create a personal environment that is both beautiful and practical.

INFP

Sensitive, creative, idealistic, perceptive, caring, loyal. Value inner harmony and personal growth, focus on dreams and possibilities.

INTP

Intellectual, logical, precise, reserved, flexible, imaginative. Original thinkers who enjoy speculation and creative problem solving.

ESTP

Outgoing, realistic, action-oriented, curious, versatile, spontaneous. Pragmatic problem solvers and skillful negotiators.

ESFP

Playful, enthusiastic, friendly, spontaneous, tactful, flexible. Have strong common sense, enjoy helping people in tangible ways.

ENFP

Enthusiastic, creative, spontaneous, optimistic, supportive, playful. Value inspiration, enjoy starting new projects, see potential in others.

ENTP

Inventive, enthusiastic, strategic, enterprising, inquisitive, versatile. Enjoy new ideas and challenges, value inspiration.

ESTJ

Efficient, outgoing, analytical, systematic, dependable, realistic. Like to run the show and get things done in an orderly fashion.

ESFJ

Friendly, outgoing, reliable, conscientious, organized, practical. Seek to be helpful and please others, enjoy being active and productive.

ENFJ

Caring, enthusiastic, idealistic, organized, diplomatic, responsible. Skilled communicators who value connection with people.

ENTJ

Strategic, logical, efficient, outgoing, ambitious, independent. Effective organizers of people and long-range planners.